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Company Profile

Western Advance is a wholly Australian owned and operated company which, since its beginnings has developed and grown into a finely tuned specialist, Technology provider for the Oil & Gas and marine industries.



Western Advance has established a reputation throughout Australia and South-East Asia Pacific region as a pioneer, providing leading edge & state of the art solutions to the specialist Oil & Gas Industries specialist needs.



Western Advance was established in 1989 in Perth, Western Australia and soon developed into a leading provider of technology such as Surveillance & Telecommunication solutions from some of the Global leading manufactures around the world for technology for there specialist clients.

The company has expanded over the years to accommodate the demands and requirements of there customer base around the Asia-Pacific region, Western Advance has Associated office's in most capital cities around Australia.



During 2003 the company has also opened its South-East Asia office in Singapore. This has allowed the company to be in a very central location to cater for their expanding customers in this fast growing region of the world in relation to the Oil & Gas industries.

Our company over the past 15 years has Continued to provide a very high level of Professionalism in offering totally engineered solutions; Whilst continuing to maintain excellent working relationships with all of our clients through the ongoing provision of first class support and product quality to maintain our professional commercial relationships on a long term basis.



**Western Advance - Head Office
Perth, Western Australia**

Western Advance specialises in the marketing, engineering and supply of equipment and systems to major Australian & Asian Pacific Industries.

- The Offshore Oil and Gas Industry
- The Onshore Oil and Gas Industry
- Subsea
- Petrochemical
- Marine Survey
- Defence



Western Advance operates primarily as a manufacturers' representative, working very closely with their overseas principals.



Western Advance engineer and configure the systems supplied to the Australasian market place. On occasions this is carried out with the assistance of the principals' engineers.

Western Advance offers after sales and support services, local factory acceptance testing and commissioning when required.

Western Advance represents the global leaders in numerous sectors of the Oil & Gas technology sector. The following is a list of the main product agencies in which we are the sole representative agents for our region.



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Personnel

Every member of our staff is trained on all the products and equipment offered by Western Advance. The company is qualified to sell and operate across a wide range of industries due to the extensive, industry wide experience base.

The equipment offered by Western Advance is applied across a wide variety of fields. Each product line is assigned an individual product manager responsible for marketing strategy, inter-company liaison and training of the other members of staff.

Product Managers regularly complete product training courses at our principals' facilities. Representatives of Western Advance attend industry conferences and seminars to improve product and industry knowledge.

Western Advance often conducts seminars and training courses for their clients. This is an intrinsic part of the company's market positioning within Australia & Asia. By educating clients about the equipment capabilities and installation and maintenance methods a loyal client base is secured.

Western Advance continues to position themselves in the Australasian market by demonstrating a significant presence at Industry Trade Shows and Product Training Seminars.



PROJECTS BY WESTERN ADVANCE

The following information offers a quick insight into the company's prior experience with different market sectors and different technologies that have been successfully offered to our customers.

| <u>Customer</u> | <u>Operator</u> | <u>Location</u> |
|------------------------|------------------------|---|
| Woodside Energy | Woodside Energy | LNG plant Karratha |
| Woodside Energy | Woodside Energy | Goodwyn A Production Platform |
| Woodside Energy | Woodside Energy | North Rankin Production Platform |
| Woodside Energy | Woodside Energy | Northern Endeavour(Laminaria FPSO) Process |
| Woodside Energy | Woodside Energy | Cossack Pioneer (FPSO) |
| Woodside Energy | Woodside Energy | LNG plant Phase IV (In progress) |
| Samsung | Woodside Energy | Northern Endeavour (Laminaria FPSO) |
| | | |
| Atwood Oceanics | Atwood Oceanics | Goodwyn A Drilling Platform |
| Atwood Oceanics | Atwood Oceanics | North Rankin Drilling Platform |
| | | |
| Royal Aust Navy | RAN | HMAS Monoora |
| Royal Aust Navy | RAN | HNAS Kanimbla |
| Royal Aust Navy | RAN | HMAS Westralia |
| Royal Aust Navy | RAN | HMAS Adelaide (In progress) |
| Royal Aust Navy | RAN | HMAS Canberra (In progress) |
| Royal Aust Navy | RAN | HMAS Darwin (In progress) |
| Royal Aust Navy | RAN | HMAS Melbourne (In progress) |
| Royal Aust Navy | RAN | HMAS Newcastle (In progress) |
| Royal Aust Navy | RAN | HMAS Sydney (In progress) |
| Royal Aust Navy | RAN | HMAS Tobruk(In progress) |
| Royal Aust Navy | RAN | HMAS Success (In progress) |
| | | |
| Austal Ships | Hardanger | High Speed Catamaran |
| Austal Ships | Hardanger | High Speed Catamaran |
| | | |
| Stolt Comex Seaway | Falcon Drilling | Perigrine Falcon |
| | | |
| Worley ABB | BHP Billiton | Buffalo Platform |
| BHP Petroleum | BHP Billiton | Griffin Venture |
| BHP Petroleum | BHP Billiton | Buffalo FPSO |
| | | |
| Slimdrill Engineering | Apache Energy | Stag platform |
| Teekay Shipping | Apache Energy | Karrathar Spirit FSO (Legendre FSO) |

| | | |
|-----------------------|-------------------------|--------------------------------------|
| Teekay Shipping | Woodside /Apache Energy | Dampier Spirit FSO |
| | | |
| Mustang Engineering | Unocal | Pailin Platform |
| Worley / Unocal | Unocal | North Pailin Platform |
| | | |
| Tiga | Phillips Petroleum | Bayu Undan FPSO |
| Tiga | Phillips Petroleum | Bayu Undan Production Platform |
| Tiga | Phillips Petroleum | Bayu Undan Well Head 1 Platform |
| Tiga | Phillips Petroleum | Bayu Undan DDP Platform |
| | | |
| | | |
| NWSSS | NWSSS | NW Snipe – LNG Tanker |
| NWSSS | NWSSS | NW Seaeagle – LNG Tanker |
| NWSSS | NWSSS | NW Swift (In progress) – LNG Tanker |
| NWSSS | NWSSS | NW Swallow (In progress) |
| NWSSS | NWSSS | NW Sandpiper (In progress) |
| NWSSS | NWSSS | NW Stormpetrel (In progress) |
| NWSSS | NWSSS | NW Shearwater (In progress) |
| NWSSS | NWSSS | NW Sanderling (In progress) |
| Samsung | NWSSS | To be named (In progress) |
| | | |
| Clough | Origin Energy | Yolla Gass Gas Platform |
| | | |
| Tenix Defence Systems | Royal Aust Navy | HMAS Anzac |
| Tenix Defence Systems | Royal Aust Navy | HMAS Arunta |
| Tenix Defence Systems | Royal Aust Navy | HMAS Warramanga (In progress) |
| Tenix Defence Systems | Royal Aust Navy | HMAS Stuart (In progress) |
| Tenix Defence Systems | Royal Aust Navy | HMAS Parramatta (In progress) |
| Tenix Defence Systems | Royal Aust Navy | HMAS Ballarat (In progress) |
| Tenix Defence Systems | Royal Aust Navy | HMAS Toowoomba (In progress) |
| Tenix Defence Systems | Royal Aust Navy | HMAS Perth (In progress) |
| | | |
| Incatt | US Navy | Name with held |

CONCLUSION

Western Advance strives towards providing a quality service & product that surpasses any customer’s requirements. We also set ourselves high goals and objectives in obtaining total quality control & assurances.

All products offered by our organisation are manufactured to International Quality Assurance standards ISO 9001. Plus any products that are made for the specialist explosive ratings are all internationally certified and accredited to the highest global standards set.

We at Western Advance stand by our products and solutions and guarantee their durability and performance to outlast any expectations set by competitive products.